

# ENVIRONMENTAL PROCESS OUTSOURCING (EPO™)

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In India



**Environmental International Corporation**

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OUR CONTRIBUTION TO THE ENVIRONMENT®

## EPO™ Defined

Environmental Process Outsourcing (EPO™) is a unique service developed by Environmental International Corporation (EIC) to assist our clients in specifically outsourcing environmental tasks. Based on our extensive experience in the environmental industry, the EPO™ was developed to provide focused environmental support to both private firms and government agencies. The tasks could be as simple as filing a permit application to a more extensive turnkey on-site and off-site service involving comprehensive management of a facility's environmental program.

In essence, EPO™ allows our clients to focus on their core competence while ensuring that the environmental requirements of the business are addressed in a timely manner utilizing the most cost-effective technical resources. To meet these goals, EIC has assembled a multidisciplinary team of experts capable of delivering technically superior services with an emphasis on quality and safety.

## Profit from EPO™

EPO™ eliminates uncertainty in addressing environmental issues. Clients are constantly challenged in keeping up with myriads of environmental tasks and regulatory requirements. In addressing these challenges, clients are often diverted from core business and often struggle to find the right talent within the organization to fulfill their environmental obligations. Although some clients have dedicated environmental staff, the projects often require a multidisciplinary staff intimately familiar with current environmental requirements and the latest technologies. In other instances, the project could be, complex, vast, or unique: in-house resources are constrained and unable to address the issues. These deficiencies can lead to costly solutions that can perpetually drain profits. At the other end of the business spectrum, a small company with limited resources and personnel must periodically collect and analyze samples. Costly mistakes can occur due to lack of



*"... is awarded this Certificate of Achievement for Outstanding Environmental Work Performed at the Woodbury, NJ Terminal"*

*"...EIC has saved Equiva significant environmental remediation costs...  
L.J. Brooker, Shell Oil (Equiva) Company"*

training, employee turnover, or inadequate personnel.

EPO™ provides an assurance that the projects are carried out in a timely, cost effective manner, by trained professionals. EPO™ not only provides an added level of security but also ensures that each task receives immediate attention eliminating costly liabilities and fines. The end result is a vast improvement in profit margins and reduction of liabilities.



## Who should use EPO™

- Small and medium sized firms without dedicated in-house full or part time environmental staff.
- Large firms for temporary assignments.
- Firms managing complex, vast, or unique projects.
- Anyone requiring third-party environmental review and management.



## EPO™ Implementation

- EPO™ specialists from EIC conducts a telephone interview or site visit.
- Client presents short-term and long-term goals and objectives.
- EPO™ specialist identifies tasks that are appropriate for outsourcing and presents a technical and cost proposal.
- Client enters into a contract with EIC to outsource selected task(s).
- EIC assigns an EPO™ Task Order Manager (TOM).
- TOM manages the tasks in accordance with contract terms and conditions.

# EPO™ OFFERINGS

## **PLANNING & TRAINING**

- Project Management Services
- Pollution Prevention Planning
- Environmental Training
- Environmental Audits
- Permit Preparation
- Environmental Management
- Risk Assessment
- Benchmarking
- ISO 14000 Certification

## **ACQUISITION**

- Due Diligence Surveys
- Surrounding property use and hazards
- Door-to-door survey
- Database search of historic liabilities

## **IT SUPPORT**

- Telemetry & Remote Monitoring
- SAP Environmental Support Services
- Business Process Outsourcing
- IT Consulting Services
- Computer Facilities Management Support
- Computer Modeling
- Management Information Systems
- Web Applications Development
- Software Development

## **DESIGN**

- Container Storage Facility
- Solid/Hazardous waste Treatment
- Waste Water sewerage/treatment
- Stormwater Management

## **CONSTRUCTION:**

- Erosion control
- Protection of natural and cultural resources
- Spill control at refueling / maintenance operations
- Noise, Dust control
- Waste Disposal

## **OPERATIONS:**

- Waste Stream Identification
- Waste Stream Reduction  
(volume and number of waste streams)
- Pollution Prevention and Detection
- Community Notification of Hazardous Materials
- Spill Response Planning, Training, and Management
- Air, Water, Noise pollution compliance monitoring/control
- Guidance Manuals for permits and sample collection
- Audit procedures to ensure compliance
- Internal Audits
- Stormwater compliance
- Spill Prevention Control and Countermeasures

## **WASTE MANAGEMENT:**

- Cradle to grave ownership
- Identification and Classification of waste
- Waste Disposal Alternatives
- Alternative uses of waste
- Disposal facility audits



*EIC's NET System has successfully recovery LPH at a removal efficiency of 99%... They managed overall operation without a notice-of-violation both in the environmental and safety areas. We look forward to working on this project with EIC in the near future"*

*- I.A. Al-Mulla, Amoco Sharjah Oil Company*

*Our Mission is to consistently support our clients around the world in completing their program objectives utilizing the most cost-effective resources. We have accomplished this mission by building a dynamic team focused on project delivery with integrity, loyalty, and trust. The team is culturally diverse, multidisciplined, technically superior, quality and safety conscious, capable of delivering clear solutions. We consistently foster innovation and creativity while maintaining quality in a safe environment. We seek highest repeat business with a sustained track-record in performing superior services. A partial list of satisfied clients around the world include:*

- Abu Dhabi National Oil Company, UAE
- Air BP, Middleeast
- Air Touch Cellular
- American Reliance
- ARCO, UAE
- Atlantic Wood Industries
- Baker Environmental, Inc.
- BBL Inc.
- BP-AMOCO Inc., USA & UAE
- Cambria Environmental
- Caribbean Utilities Co, Cayman Islands
- CH2M Hill
- ChevronTexaco, USA and Bahamas
- City Of Peachtree City, Georgia
- City Pump & Tank Company
- ConocoPhillips
- Dubai Dry Docks, UAE
- Dubai Municipality, UAE
- Dubai Ports Authority, UAE
- EMARAT, UAE
- ENOC, UAE
- Enron Corporation
- ENSR Inc.
- Envirovison Inc.
- EPPCO, UAE
- Erin Environmental Inc.
- ExxonMobil
- Fleming Mocek, PC
- Friedman Siegelbaum
- Hawkins & Parnell
- Hydrologic of Georgia Inc. (Bionomics)
- Iso-Octane Company, UAE
- Jay H. Greenblatt & Associates
- Jim Thomas & Associates
- Johnson, Kane & Penna
- Kennecott Ridgeway Mining Company
- Magna International, Canada
- Maritronics, UAE
- Metropolitan Atlanta Rapid Transit Authority
- Nationwide Insurance
- New Jersey Transit Authority (NJTRANSIT)
- Parsons
- Pillsbury Madison Suttro
- Port Authority of New York, New Jersey
- Roy F. Weston, Inc.
- Secor International
- Sharjah Municipality, UAE
- Shell Oil, USA and Middleeast
- Six Flags of North America
- Skadden, Arps, Meagher, & Flom, LLP
- SKF Industries, India
- State of New Jersey
- Tank Automation Inc.
- Total Abu Al Bukush, UAE
- Trauffer & Associates
- Unitech Drilling, Inc.
- United States Department Of Defense
- United States Navy
- United States Army Corps of Engineers
- United Technologies Corporation
- USA Petroleum Company
- Waste Management of North America
- Westward Pharmaceutical



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